Features & Capabilities	Joerns Dolphin FIS	Wiggle Al	Cost Avoidances
Innovation & Evidence	Fluid Immersion Simulation - Built from U.S. Navy systems used to transport trained porpoises. 1,000+ testimonials & case studies.	Air Immersion - Developed from parachute material by U.S. Army vets for injured service members. 100's of case studies & testimonials from VA patients & caregivers.	
<u>Features</u>			
Prevent pressure injuries, wounds – accelerate wound healing	Yes	Yes	Cost of Hospital Acquired Pressure Injuries is \$28,415 per bed – Cost Avoidance Est. 30-40% <sup>3</sup> , or <b>\$3.1 – 4.2 million per 344 beds</b> <sup>3</sup>
Minimize soft-tissue deformation	Yes	Yes	
Maintain blood flow, achieve perfusion more easily	Yes	Yes	
Auto Adjusting	Yes	Yes – Self Inflating	
Battery Life	12-hours	N/A – No pump	Avg \$72 per mattress energy cost w/o pump
Anti-Sheathing/Shear	Yes	Yes	Less patient repositioning - Fewer caregiver back injury claims, less absenteeism/presenteeism
Sizes - Standard Hospital Bed, ICU, Med/Surg, Stretcher, Wheelchair & Bariatric Sizes	Yes	Yes <sup>1</sup>	
Indications			
Pressure Injuries and Wound Care through Stage 4	Yes	Yes	
Flaps, grafts, burns, ventilated amputations	Yes	Yes	
SCI patients and those that can't be repositioned due to condition, end-of-life	Yes	Yes	
Easily Portable	Yes	Yes	
Mattress HCPCS No.	E0187	E0373	
<u>Warranty</u>	2-Year	2-Year	
Purchase Price	\$28,500	<b>\$3,632</b> <sup>4</sup>	\$24,868 ea.
Rental	\$1,600 per month	\$137 <sup>2</sup> per month	\$1,483 per month

- 1. Bariatric sizes are made to order may have add'l lead time.
- 2. Assumes 7.5% Interest + 2 Years Maintenance and 1 ea cover.
- 3. Per HFMA Assumes Wiggle deployed to high-risk patient/resident populations
- 4. Includes delivery + 2 Years Maintenance and 1 ea cover.



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